

Elizabeth Bachman

Strategic Speaking for Results

Guest Name: Elizabeth Bachman
Company: Strategic Speaking for Results
Title: CEO / Presentation Skills Trainer
Tel + WhatsApp: +1-415-370-4214
Email Address(s): elizabeth@elizabethbachman.com or ebachman325@gmail.com
Website: <https://elizabethbachman.com>

Social media links:

- Facebook: <https://www.facebook.com/StrategicSpeakingForResults>
- Twitter: <https://twitter.com/StrategicSpkg4>
- LinkedIn: <https://www.linkedin.com/in/elizabethbachman/>
- Instagram: <https://www.instagram.com/ebachmansf/>
- YouTube: https://www.youtube.com/channel/UCJhAhQGSpcOeBlkyO7MUCJg?view_as=subscriber

Most popular topics:

- Do You Feel Invisible? - How Presentation Skills can help Women be Heard
- From Boring to Bravo! - Making a Content-heavy Speech Interesting
- 3 Big Presenting Mistakes that Cost You Sales, Funding or Support – (And what to do about them)

Also:

- Online Presentations that Wow! – *Making your virtual presentations compelling*
- Second Language, First Impression – Navigating a Multi-lingual World. – *Practical strategies for presenting when English isn't your first language, or when it's the 2nd or 3rd language for your audience.*

Detailed flyers for these presentations can be found at:

<https://elizabethbachman.com/speaking/>

Questions you could ask me:

- *Why are you passionate about helping women be heard?*
- *What is your own experience with glass ceilings?*
- *Are presentation skills only for public speaking?*
- *How does your signature technique of Strategic Empathy get results?*
- *What are Strategy, Script and Style?*
- *Are there different techniques for live presentations vs. virtual ones?*

Elizabeth Bachman, Strategic Speaking for Results

When you want to make a difference – not just a point

+1-415-370-4214 / Elizabeth@ElizabethBachman.com / www.ElizabethBachman.com

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Bio:

Elizabeth Bachman is THE go-to person for advanced level training in **Speaking, Presentation Skills, Sales and Leadership**.

With a lifetime spent perfecting the art of presenting, she helps high-level clients master a message that brings * the Funding they need, * the Allies they want & * the Recognition they deserve.

A sought-after speaker and strategist in Silicon Valley, nationally and internationally, Elizabeth works with leaders and influencers who need to become concise and compelling presenters. She helps them present as smart, down-to-earth, loose, friendly—even funny—and still be taken seriously.

Elizabeth is the host of the international podcast: *Speakers Who Get Results*, where she interviews experts on presentation skills, leadership, visibility, and cross-cultural communication.

Having spent over 30 years directing such luminaries as **Luciano Pavarotti & Placido Domingo** in more than **50 operas around the world**, Elizabeth brings a wealth of tools to help business professionals become respected presenters. Fluent in 5 languages, she brings her global experience to her clients.

Origin Story

- From Portland OR, oldest of 3 girls, grew up as an actress, switched to directing in college, then found my artistic home as an opera director.
- 30+ years directing opera around the world.
- Discovered the art of speaking to get results when I founded an Austrian-American opera company and had to raise \$100,000 through speaking. (Mostly in \$100 increments. Ugh.) The company ran for 11 years. However, after 30 years of teaching as well as directing, I realized that I was losing the ability to be transported by the glory of the music. It was time to do something else.
- Started training presenters in 2011. *This is where all my interests come together!*

Personal Notes about Elizabeth:

- I am a presentation skills trainer, author, speaker, and podcast host, using the skills I learned in 30 years as an international opera director to help business professionals become better presenters.
- I work with high-level women in tech and law who aren't being heard when they speak up in meetings. Thus they see promotions pass them by. We work on strategies for raising their profiles *within* the company. In addition, we set them up as thought leaders through interviews and publications so that they become someone to follow, promote or hire.

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- I'm fluent in 5 languages, and work with individuals and teams in the US, UK and Europe. *As a language nut, I'm fascinated by what languages tell us about the cultures they come from. (Ask me about words that start with H in French.)*
- Personally, I'm happily married, I divide my time between the West Coast of the US and the Austrian Alps. I love to walk in nature. A perfect day would be a long walk, followed by curling up on the couch with a science fiction/fantasy novel.
- If there's a cat beside me, even better. :)

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